



# Networking at Writer's Conferences: From Contacts to Contracts (Wiley Books for Writers)

*Steven D. Spratt, Lee G. Spratt*

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Use writer's conferences to establish career-making contacts with agents, editors, and other writers

Veteran writers and editors Steven and Lee Spratt offer savvy advice on using writer's conferences as your primary networking tool. They'll help you make strong and lasting connections with agents, editors, and other writers by showing you how to:

- \* Present yourself as a professional in any situation, even if you've never sold a word
- \* Follow up on new contacts to get the most out of every lead
- \* Find and evaluate hundreds of writer's conferences and workshops throughout the country
- \* Abide by the rules of publishing protocol when sending out query letters, proposals, and manuscripts
- \* Transform you're conference contacts into book contracts

With this essential guide, you'll make and keep the important connections that are a vital part of every professional writer's life.

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