



Information Orientation: The Link to Business Performance

Donald A. Marchand, William J. Kettinger, John D. Rollins

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This book presents the results of an international research project designed to evaluate how effectively people use information and IT to improve business performance. In particular it looks at three dimensions information behavior and values; information management practices; and IT practices - and their relationship to business performance. The book combines a focus on business relevance with strong empirical research.



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