



Little Black Business Books - Networking Step By Step: Making networking work for you

Marilyn Messik

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Little Black Books offer a feet-on-the-ground, pared down, common sense, no holds barred and hopefully constructive take on the things that can make your business soar or sour! You will find them full of:

- Practical steps and suggestions
- Ideas and initiatives
- Inspiration and incentives
- Suggestions to help you prioritise and get you thinking
- Reasons for trusting your own common sense and business instincts.

They'll also show that whilst there's no short-cut to success, sometimes you find it in the most unexpected places by just looking at things from unusual angles.

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