



# The FT Essential Guide to Writing a Business Plan: How to win backing to start up or grow your business

Vaughan Evans

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- The essential knowledge you need to write a winning business plan quickly and without fuss
- Guidance on how to focus throughout on the plan's purpose to win backing
- Samples of what a good plan looks like, so you can benchmark your own as you write it
- Checklists, tips, examples and milestones to ensure you're on target
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